



KEYERA CAREER OPPORTUNITY

Marketing Representative Calgary

COMPETITION NO:	4789
POSTING EXPIRES ON:	March 29, 2019
REPORTING TO:	Manager – Gas Marketing Services
ROLE DURATION:	Permanent, Full-time

THE POSITION

Keyera Corp. has a rewarding opportunity in Calgary for a Marketing Representative within our Power & Natural Gas business. Reporting to the Manager, Gas Marketing Services, this position will be responsible for the commercial optimization, risk management and business strategies needed to optimize and grow the value of Keyera's power and natural gas portfolio. The Marketing Representative will also work collaboratively with internal and external parties to develop the strategy and components of a broader power marketing business, as well as provide support to the gas marketing team.

RESPONSIBILITIES

- Help develop and execute a comprehensive power marketing business strategy that aligns with Keyera's mandate and risk management guidelines.
- Lead the identification, development and marketing of commercial arrangements and structured products associated with Keyera's existing power generation, transmission assets and power load exposures.
- Support the evaluation, development and negotiation of commercial initiatives for Keyera's existing and new business development opportunities in power generation. This includes the preparation of informational and approval based presentations and models for senior management and other stakeholders.
- Make recommendations based on strategic, commercial, risk management and other applicable evaluation criteria.
- Evaluate and build efficient models covering industry trends and macroeconomic data, financial and business parameters; and strategic alignment for investment opportunities and commercial structures.
- Support the growth of Keyera's natural gas marketing business through gas supply to power generators, daily balancing, and other structured deals to third party customers.
- Be an ambassador for the Keyera brand internally and externally, foster a culture of customer focus, innovation, continuous improvement, leadership and teamwork.

ABOUT KEYERA

Keyera operates an integrated Canadian-based midstream business with extensive interconnected assets and depth of expertise in delivering midstream energy solutions.

We provide essential services to oil and gas producers in the Western Canada Sedimentary Basin including:

- Raw natural gas gathering and processing
- Natural gas liquids (NGL) fractionation, storage, transportation, logistics and marketing services
- Diluent logistics for oil sands customers
- Iso-octane production, logistics and marketing

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QUALIFICATIONS

The successful candidate will be well-organized, energetic, and service oriented with the following qualifications:

- University degree in finance, business, or engineering preferred.
- Minimum 5 years of progressive experience in the power marketing industry.
- Preferred candidate to have experience in one or more of the following: real-time power trading, physical asset bidding, ancillary services, forward capacity market's.
- Experience with the development of commercial strategies, contract negotiation, asset evaluation and optimization, risk management, deal structuring, and settlement.
- Ability to work independently on dynamic and multi-disciplinary workload. Make sound decisions, build consensus and make recommendations to senior management.
- Team player with strong analytical skills.
- Proven interpersonal and communication skills (written and verbal) with the ability to develop effective internal and external working relationships.
- Highly motivated and energetic self-starter possessing strong commercial and customer focus, while developing and delivering longer-term strategic plan.

APPLY NOW

If you are interested in an opportunity to join a winning culture that fosters innovative thinking, open communication, integrity, and mutual respect then please submit your resume to : careers@keyera.com by **March 29, 2019**.

Please quote competition number and job title in the subject line when applying.

We thank all applicants for their interest; however, only those considered for an interview will be contacted.

REWARDS AND BENEFITS

Keyera is committed to being an employer of choice and strives to offer a well rounded total compensation package combined with a comprehensive benefits program designed to ensure the health and well-being of our employees and their families.

Our comprehensive total compensation package includes:

- a variable pay program tied to corporate and individual performance;
- a flex credit pool that can be allocated to suit your individual and family circumstances;
- A personal fitness account;
- Eight flex days and two paid community services days;
- And an employee assistance program for confidential and professional assistance to help you and your family.

PROUDLY NAMED



LEARN ABOUT OUR BUSINESS



SAFETY



CULTURE



DEVELOPMENT



MIDSTREAM 101

